CASESTUDY

CASE STUDY:

INFLUENCER MARKETING
CAMPAIGN ON A BRIEF
PROVIDED BY THE CLIENT





803.7K Follower 38.8M Likes



OUR JOB

SONY

MAIN PURPOSE

REQUIREMENTS

CREATIVITY



- CREATE SOME HYPE
 TO PROMOTE THE
 NEW MOVIE BULLET
 TRAIN
- BRING PEOPLE TO THE CINEMA TO WATCH THE MOVIE



- ACT QUICKLY TO CONTACT THE INFLUENCERS
- BE PRESENT FOR THE CLIENT
- GOAL-ORIENTED APPROACH



- WE HELPED THE
 INFLUENCER TO
 UNDERSTAND THE
 PROVIDED BRIEF AND
 TO CREATE A VIDEO
 ACCORDINGLY
- USE OF AN IRONIC
 AND ENGAGING TONE
 OF VOICE

SONY

INFLUENCER MANAGEMENT

ONE TO ONE APPROACH

- ANALISYS OF THE BRIEF AND OF THE PROVIDED GUIDELINES
- BRAIMSTORMING
 WITH THE
 INFLUENCER TO
 CREATE THE BEST
 VIDEO ACCORDINGLY

- USE OF A CTA TO
 COMMUNICATE THE
 MOVIE RELEASE DAY
- USE OF A FUNNY DISCLAIMER

• USE OF A SPECIFIC

TIMELINE NOT ONLY

FOR THE BRIEF BUT

ALSO FOR THE VIDEO

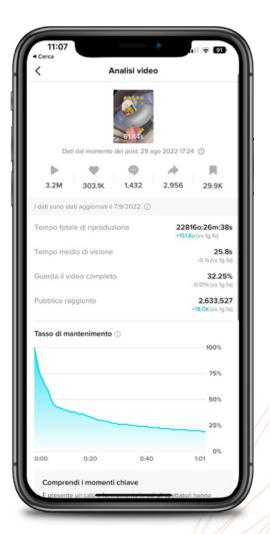
RELEASE



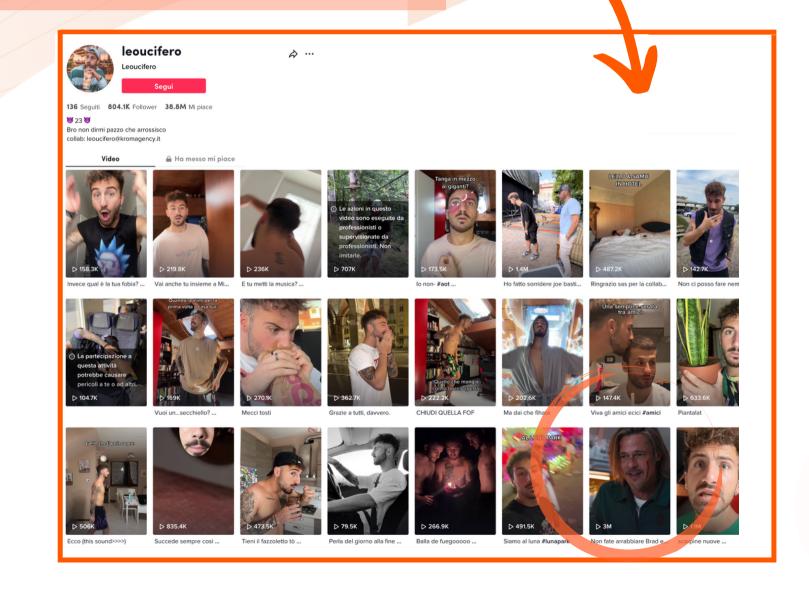
OUR RESULTS

SONY

The results we obtained were great especially in terms of views.



3M Views
70k Likes
191 Comments
403k Share
3.5k Saved





KROMA AGENCY CERCAVI UN'AGENZIA, HAI TROVATO QUELLA GIUSTA

